



TurningLeaf  
SUPPORT SERVICES

BE PART OF CHANGE.

Annual Report  
2021/2022

A MESSAGE FROM  
OUR FOUNDER & CEO

# NEW BEGINNINGS.

Hello Friends of Turning Leaf!

This past year was a year like no other. We experienced new challenges and new growth, both of which served as opportunities for our dedicated team to demonstrate the unbelievable skill and proficiency they're known for in our industry.

We are excited to announce the launch of our Afterhours Crisis Response Team! This team, funded by the Department of Families, is made up of trained mental healthcare crisis workers. The team provides on-call response to our participants experiencing mental health and addictions crises, 7 days a week, 24-hours a day. Mobilized by our Crisis Response van, the team responds to participant calls for assistance through the 24-hour emergency phone line. The team conducts on-site mental health and substance use assessments, provides safe use equipment, basic medical care, food, clothing, arranges safe shelter, on-site mental health and harm reduction counselling, and liaises with hospitals and correctional facilities to ensure safe discharge into the community. Our Afterhours Crisis Response supports have made a significant and positive impact on a cohort of folks who are high risk to fall through the gaps in our mental healthcare system.

Tragically, on New Years Eve, our Sherbrook Cluster experienced a devastating fire that engulfed all units of the apartment block. In an incredible display of rapid response and skillful coordination between the Afterhours Crisis Response Team and the Residential Team, all employees and participants were evacuated unharmed. However, all personal possessions were lost including furniture, clothing, electronics, and irreplaceable keepsakes. Upon sharing our story through social media, the community responded at a truly astonishing rate. Within minutes the first cash donations came through our online fundraiser. Day after day, load after load, donations of clothing, furniture and other household items poured in. Food deliveries became an hourly occurrence. Thousands of dollars were donated daily. In the end, all displaced participants were relocated into a new, fully furnished cluster building within a two week period. What a display of powerful community engagement and Turning Leaf team dedication and expertise.

We are also excited to share that on October 25, 2021, we moved into our new forever home at 565 Roseberry Street. This newly refurbished, 18,000 square-foot building houses our national administrative, financial, HR and clinical case management teams and facilitates a wide variety of supports such as emergency food resources, therapy, Indigenous programming, and trainings. Our Saskatchewan region also acquired a new head office space in Regina, allowing the team to collaborate under one roof and offering space to facilitate day services and more growth.

As I write this greeting, we are edging our way closer to a new, healthier time after more than two years of an unprecedented pandemic. I remain immensely impressed and proud of my coworkers who ceaselessly work to serve vulnerable and marginalized people and encapsulate our mission of unconditional acceptance and empowering change. To echo our most recent awareness campaign: *Thank you essential workers. You are the light in a dark time.*

Friends of Turning Leaf, we're so grateful for your support and eagerness to #BePartOfChange!

Respectfully,



Barkley J. Engel, Founder & CEO





# BOARD OF DIRECTORS



**RAJ PERUMAL**

*Board President & Chair*



**FEMI OGUNRINDE**

*Board Vice President*



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*Board Treasurer*



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*Board Director*



# EXECUTIVE TEAM



**BARKLEY J. ENGEL**

*Founder & CEO*



**JENNIFER BIGGS**

*Director of Supported Independent  
Living & Clinical/Crisis Services*



**RENEE VOSS**

*Director of Residential Services*



**SWANI LANDRY**

*Director of Marketing  
& Communications*



**SARA TELL**

*Director of Human Resources  
& Administration*



**LUKE KEILBACK**

*Director of Integrated  
Behaviour Analysis*





# SUPPORT SERVICES

Turning Leaf Support Services is a non-profit, charitable organization designed to provide crisis intervention and support services to people living with mental illness and intellectual challenge.

## WHO DOES TURNING LEAF SUPPORT?

The participants of our programs are often deeply impacted by their circumstances which can become barriers to living safely and independently in the community. Untreated trauma, homelessness, poverty, addictions, discrimination, sexual exploitation, societal stigmas, and lack of access to resources are some of the barriers our participants face every day.

## WHAT SERVICES DOES TURNING LEAF OFFER?

Turning Leaf's support is customized to every individual's needs and risk level. We offer crisis-intervention and treatment services, Community Support, Day Program Services, Residential Support (including emergency housing, 24-hour shift-staffed homes, Cluster housing, and Home Share), 24-hour Afterhours Crisis Response, Harm Reduction supports, Clinical Services, Indigenous Services and more.

## WHAT IS A PERSON-CENTERED APPROACH?

Turning Leaf believes that everyone has the right and responsibility to make choices. We believe everyone is doing their best to move forward in life in a positive way. A poor decision with a negative outcome does not change this; we regard these decisions as honest efforts to meet needs. Turning Leaf believes that everyone has the right to feel safe and supported and to be treated with dignity and respect. A person-centered approach to support means that we empower participants to take the lead in their own life, in every way, and without judgement.

## HOW DOES SOMEONE GET SUPPORT?

Our highly skilled and compassionate Intake team is here to help you navigate how to get the help that you or your loved one needs. The team will guide you through the process, and when funding is not possible, our devoted team will go above and beyond to connect you with helpful resources.



## INTAKE

It has been an exciting and busy year for the Intake Department in Manitoba. We have accepted **80 new participants** to the agency and assisted **443 community members** seeking support with system navigation.

As the pandemic shifted, so has our approach to our amenability meetings. We're back to in-person meetings whenever possible and we've enjoyed welcoming folks to our new facility at 565 Roseberry. This has allowed our new referrals to get a sense of the culture of our agency and see where their supports are based (i.e., Case Manager, Elder, Clinicians, Support Staff, etc.). We've made a lot of positive connections this year, and we look forward to building on that over the coming year as we welcome more referrals to our agency.

One of the highlights for the Intake team this year has been our expansion of Supported Independent Living services into Brandon, Manitoba. A gap in services was identified in the region so our Intake Team met with Brandon's Community Service Workers through Community Living disAbility Services (CLDS) to learn where the barriers existed so we could begin filling those gaps. We began with eight participants on February 14, 2022 and are continuing to see new referrals in the region. Many of our participants in the Brandon area had been without supports for many months due to a lack of agencies providing Supported Independent Living supports in the region. It's been incredible to see the excitement for services from those referred to us. We work closely with our HR team to hire skilled staff for the specific needs in the area and we're very excited for the continued growth in the Western region.

Due to the complexity of some of our Intake case files, our Clinical team has been highly involved in the file risk reviews. Our Clinicians have assisted in determining how we can best plan for supports in a safe and person-centered manner for folks needing more extensive safety and behavioural planning. Biweekly Intake meetings with our Clinicians take place to discuss up to three files per session. This has allowed us to slow down the Intake process and consider creative solutions for folks who may require a more customized service to meet their needs. It's important that when a participant begins services, we give them the greatest chance for success. Many of the files discussed with our Clinical Team had been previously discharged by other programs or denied services elsewhere and we take pride in our file review and amenability process to ensure the safety of our participants and staff.





## SIL

The Supported Independent Living (SIL) program is made up of services that are tailored to each participant's unique needs. Our Intake team collects as much data as possible to properly support individuals with a customized care plan. We are committed to and possess the proficiency to build custom supports around our participants. We truly believe that if someone has a genuine connection with a staff team at all levels that they will feel heard, connected, respected, hopeful and honoured in their plans and supports.

Turning Leaf understands that each participant has unique goals, needs and wants, and there would be no way to create a support plan without knowing what their desires for support are. We have found that in honouring the Vulnerable Persons Act and all it encapsulates, we are able to make a genuine connection with participants, so they know they have control over the direction of their life. This drastically increases amenability and our success rates.

## HARM REDUCTION

Turning Leaf's Harm Reduction program focuses on risk management, policies and practices that minimize the negative health, social, and economic consequences for people who engage in high-risk behaviours. The Harm Reduction approach accepts that a continuing level of drug use is inevitable, and the primary objective is to reduce adverse results. Turning Leaf's Harm Reduction program promotes the health and well-being of those who use substances, and the team is educated and trained on how to support our participants using Harm Reduction best practices.

Thank you to Community Living and disAbility Services for providing us with Naloxone kits this year. Through our in-house Naloxone trainers, we currently have **87 employees** (and counting!) trained to use Naloxone and have distributed over **150 kits** to people who may have otherwise faced overdose due to substance use.

## AFTERHOURS CRISIS RESPONSE TEAM

Turning Leaf has always strived for innovation and creativity as a way to meet participant needs within the parameters set out by our funders. This year was no exception. In the summer of 2021, a gap analysis was conducted after our agency experienced some devastating losses. Hours of operation was identified as a gap where more support was needed.

**25%**  
INCREASE IN  
SIL PARTICIPANTS  
JOINING THE PROGRAM

SUPPORTED  
INDEPENDENT LIVING



For example, ending staffing hours at 4:00 p.m. created a barrier for individuals being discharged from hospital at 6:00 p.m. and sometimes later. It cost Turning Leaf overtime and didn't truly honor our relationship-based, client-centered approach. The idea of a team that could be in the community between 4:00 p.m. to 8:00 a.m. was pitched and explored.

What better way to truly meet individuals where they are at than at the moment they need help, not when convenient or within typical hours of operation. Crises cannot be scheduled. Since this double-staffed team of extremely skilled individuals began after-hours support, more participants are being seen in the midst of crisis, police are connecting with the team and working collaboratively, and hospitals phone us to create discharge plans so participants are set-up to succeed upon discharge.

By being present for individuals who experience marginalization in the community, when they need us most, Turning Leaf's Afterhours Crisis Response Team has closed a huge gap in service.

## CLINICAL SERVICES

Clinical Services is the foundation of the support we provide at Turning Leaf. A Clinical foundation ensures that participants receive care and advocacy from a team with knowledge around important clinical concepts such as trauma-informed care, attachment theory, and harm reduction.

This year the Case Management and Clinical team engaged in over **465 hours of consultation together**. During these sessions, a participant's specific history, diagnostic profile, and circumstances are discussed in depth, and clinical guidance is provided by Masters or PhD holding clinicians. This ensures supports are all-encompassing, addressing areas of need and drawing upon the team's individual strengths and resources.

Last year, **171 participants** engaged in therapy with our clinicians, totalling **2500 hours** in a restorative and therapeutic process.

Due to COVID-19, our clinical team faced many obstacles, as they were forced to pivot from in-person therapy sessions at our offices and in the community, to sessions by phone or online. Despite these challenges, therapy was the clinical team's priority and always available for those facing a mental health crisis.

**2500  
HOURS OF  
THERAPY**

SUPPORTED  
INDEPENDENT  
LIVING





## DAY SERVICES

Our Day Services are thoughtfully designed so that participants can connect during daytime hours and enjoy socializing, recreational activities, and employment-based programming. Our Day Services enrich participants' quality of life and provide a sense of routine and belonging. Participants enjoy both group and one-on-one activities to strengthen socialization, life skills, community safety, risk management, anger management, probation compliance, and any other area participants request support in. We pair participants with a program and team that will help individuals meet their goals by using the guiding principles of the Vulnerable Persons Act. Some key areas of our Day Services programming include:

- Support working towards SMART goals (Specific, Measurable, Attainable, Relevant, Timeframe).
- Life skills workshops on hygiene, cleaning, budgeting, cooking, and healthy boundaries and relationships.
- Opportunities for paid employment through our Swifty's Social Enterprise.
- Support with vocational goals such as job hunting, resume building, and interview preparation.
- Opportunities for volunteering through our partnerships with organizations such as Downtown BIZ, Agape Table, Darcy's Arc, and Harvest Manitoba.
- Access to Indigenous Services, including Elder-hosted activities such as sharing circles, rattle making, beadwork, medicine picking, and more.

Despite the pandemic, our Day Services continued to provide critical support for those who qualified. Our adaptations allowed participants to receive supports during an extended time of unease and isolation while also educating them on how to keep themselves and their community safe.

When restrictions loosened in early 2022, Day Services started bringing participants back to in-person supports at our facilities and we saw an increase in referrals, including **7 new participants**. We are extremely proud of our Day Program teams for their ability to navigate and adapt to protocols and maintain delivery of service despite many changes. Our Day Services teams ensured the well-being of our participants during the last year by keeping our programs open and providing unconditional person-centered support for those in need.



SUPPORTED  
INDEPENDENT  
LIVING



## SOCIAL ENTERPRISE

Swiftly's Social Enterprise is a facet of Turning Leaf that aims to combat poverty and discrimination that our participants encounter when seeking out employment. With supervision and guidance from Turning Leaf Staff, participants are encouraged to develop work skills in a controlled, supportive environment.

With the challenges that COVID-19 restrictions continued to impose, combined with a historic year for snowfall and extreme temperatures, Swiftly's was still able to achieve the following results:

- 45 Lawn Care/Snow Removal Contracts
- 4 Mobile Heat Treatment Contracts
- 400+ Hours of Gainful Employment for Vulnerable People

With the challenges that COVID-19 restrictions imposed on Swiftly's, we were able to adjust and adapt by having Social Enterprise staff fill-in for participants and complete the labor in order to sustain the program. Not only did we withstand the most challenging period we've experienced to date, our continued growth allowed for a **Team Lead position to be created**.

Looking to the future, Swiftly's Social Enterprise has three goals for the next fiscal year. The first is to increase Lawn Care/Snow Removal contracts by 20%. The second is to continue to develop the mobile bed bug removal program and install the necessary electrical components at a Turning Leaf property to create a dock where individuals can bring their belongings to be heat treated. The third goal is to obtain a moving truck to offer moving services as a new Social Enterprise service.

We hope to achieve these goals through successful granting opportunities, focusing on advertising, and establishing more of a presence in the community and these service sectors. Turning Leaf consistently invests in initiatives that enhance the well-being of the participants we support and Swiftly's Social Enterprise

SUPPORTED  
INDEPENDENT  
LIVING

400+  
HOURS OF  
GAINFUL  
EMPLOYMENT FOR  
VULNERABLE PEOPLE



## INDIGENOUS SERVICES

Under the guidance and leadership of Turning Leaf Elder, Delvina Kejick, Indigenous Services aims to deepen the knowledge base and implementation of Indigenous Culture and its essential relevance to identity, empowerment, relationships, and the healing of trauma. Indigenous Services is taking deliberate action to mend the legacy of residential schools, 60's scoop, and other intergenerational trauma that has affected all of Turtle Island so grievously. These efforts are supported by programs, ceremonies, trainings, and celebrational teachings for participants and employees.

As Elder, Delvina has prioritized the ongoing building and mending of relationships, truly walking alongside one another, within each department. Many hours have been spent nurturing one's spirit through one-on-one teachings and **72 hours** were spent in preparation and participation of ceremony and **41 hours** in sharing and healing circles, spiritual practices, and smudging.

Staff had the opportunity to participate in two Blanket Exercises. This is an interactive exercise and narrative that tells the true story of colonization. It gives timelines, intent and shows the removal of the Indigenous people from their culture, families and land, and the systemic policies and life-changing impact on generations of Indigenous people. A training like this deepens knowledge, responsibility and accountability within the hearts and roles of all people and workplaces towards the Calls to Action of Truth and Reconciliation.

Our Elder and Traditional drummer/singer and keeper of the sacred fire participated in the Annual Assembly, our Roseberry headquarters opening and our Indigenous Remembrance Day services where staff celebrated and honored our Indigenous and non-Indigenous Veterans. We had a jingle dance (a healing dance) along with words from Veteran Private Michael D. R. Hawkins. Indigenous Services also offered the following to all regions in both Manitoba and Saskatchewan:

Traditional Teachings // Spiritual Practices // Traditional Feasts // First Thunder-Solstice // Ribbon Skirt Making Memorial Ceremonies // Medicine Bag Making Cultural Trainings // Smudging // Traditional Singing and Drumming // Planning of Sacred Spaces // Medicine Picking // Skaabes/Helpers Teaching and Training

Indigenous Services is continually developing and growing programs to deliver services in the most healing, sacred way for all.

# INDIGENOUS SERVICES

**41 HOURS  
IN SHARING  
AND HEALING  
CIRCLES**





## RESIDENTIAL SUPPORT

Our Residential Services encompass a range of innovative models for individuals living with mental illness, cognitive impairment, addictions, social isolation, lack of safe housing, poverty and coming into conflict with the law. Each Residential model offers supports that compensate for functional limitations while promoting the development of abilities, self reliance, and independence.

This year was a challenging one for the Residential team in many ways, and it has been forever marked by an unprecedented number of losses. We had five participants pass away and we also experienced a devastating fire on New Year's Eve that displaced ten of our Cluster participants. Thankfully this event did not result in additional fatalities. We are so proud of the Residential team for how they skillfully and seamlessly navigated this crisis situation. All hands were on deck, working around the clock, and secured a new Cluster model apartment building within two weeks of the fire. All ten participants were welcomed into their new homes, complete with the essentials, furniture, food, and clothing.

Despite the tragedies, 2021-2022 also marked a year of substantial growth and success, and with it came ample opportunities to celebrate. To highlight an example, one of our participants marked one year in his new home with us. During this time he finished his probation and refrained from further Justice involvement. This milestone was celebrated with a party, and his Justice staff who worked with him in prison, his psychologist, Case Manager, Senior Case Manager, and other collaterals attended.

In 2021, we received a grant from the Department of Families to be used over the course of four years for education and/or training programs. We have since taken advantage of this wonderful opportunity and enrolled our staff in multiple professional development courses to help them best serve the youth in our care.

A noteworthy expansion to the Residential division this year is our participants can now access Clinical supports following the growth of Turning Leaf's Clinical Services. Our Residential teams now meet with the Clinical team on a weekly basis and participants are engaged in a restorative and therapeutic process. As Indigenous Services continues to grow as well, we now look forward to regularly scheduled visits and programming with our Turning Leaf Elder, connecting individuals with their culture, traditions and providing healing and companionship.





The Residential Division is proud to share areas of growth including:

- Hiring an Administrative Assistant, three new Case Managers and five new Supervisors
- Acquiring two new Cluster buildings in Winnipeg
- Acquiring three new locations in Selkirk
- One new Home Share
- One new 24-hour Shift Staffed Home
- Sharp increase in SIL referrals and associated funding in our Portage la Prairie and Selkirk regions

As previously highlighted, on New Year's Eve of this year we experienced a devastating fire that displaced ten of our participants and within two weeks we had secured a new building for them, complete with all the essential household items, furniture and new clothing, thanks to generous donors. We are beyond proud of our team for the way they expertly handled this crisis, how they worked around the clock to find a new Cluster Model home for these participants, and how they stepped up in ways we couldn't have imagined. A true testament to the skill and dedication of the Residential team.

With respect to COVID-19, When provincial orders allowed, Residential homes gathered for BBQs for their staff and participants alike. The facilitation of online training and team meetings became normalized and routine, allowing for connection and individual growth during times of physical separation. The Residential team implemented new safety protocols, kept up-to-date with emergency communication, PPE acquisition/inventory management, and other pandemic response practices. We proactively obtained PPE and kept ahead of orders to avoid any shortages. We organized and facilitated several N95 fit testing for our staff and regions. Support workers continued to adapt and flourish in their new roles as teachers, since many of our participants continued to be impacted by remote learning. Despite COVID-19 challenges, the Residential division maintained a very strong team and focused on upholding uninterrupted support for participants.

We are excited for the upcoming year to be one of new beginnings, reflecting our ongoing efforts to ensure that our services are always growing with and responding to the needs of individuals who have trusted us to walk alongside them in their path forward.

# RESIDENTIAL SUPPORT

**15%**  
**RESIDENTIAL  
PARTICIPANT  
GROWTH**





## HUMAN RESOURCES + ADMINISTRATION

The Human Resources and Administration Department has continued to provide the highest level of support to our ever-growing organization. We are a diverse department consisting of professionals in the fields of human resources, administration, training and development, volunteer management, practicum placement, and IT. Over the past year we happily welcomed Turning Leaf's first Maintenance Coordinator to our team as well.

One of the most important objectives of the department is to ensure our employees are happy, healthy and safe at work. Our EAFP program has been a cornerstone of these efforts, and to ensure our employees are receiving the highest quality service we are now partnered with HumanaCare. One of the defining features of HumanaCare is the first time an employee reaches out for help they will be assigned their own nurse. For future cases, the employee simply calls their assigned nurse, and they will have the employee's full history in front of them. This offering is in-line with our person-centered support philosophy. HumanaCare also offers a mobile app, an Employee Portal with access to health and wellness articles, videos, and self-help links, and a quarterly newsletter and webinar series with regular updates and important information.

As our Residential and Supported Independent Living programs continue to expand, the Human Resources team developed two exciting new incentive programs to drive recruitment efforts. We have seen great success from each program and would like to give a special thank you to all employees who have made a referral! The Employee Referral Incentive is offered to current employees who make a referral to Turning Leaf. If their referral is hired in a Full Time or Part Time capacity the employee will receive a bonus. The New Hire Incentive is offered to newly hired Full Time and Part Time employees who complete six months of employment. After six months of employment the employee will receive a bonus.

The Human Resources, Administration and Training departments played a key role in welcoming nearly 50 new employees during an acquisition in early Spring 2021. The departments worked diligently to ensure the new team members felt welcomed, well informed, and excited to join the organization.



# HUMAN RESOURCES + ADMINISTRATION



This year has been one of learning to be flexible, adaptable, and innovative. The Human Resources and Administration department embraced these lessons and uses the knowledge gained from them daily. Though our efforts center around the employee-experience, every member of the department cares deeply about our participants in all programs. By ensuring our employees have the tools, knowledge, and skills they need to carry out their jobs, it translates into those we serve receiving the best support possible.

Staffing highlights from the year we are proud to share:

- **New hires: 309**
- **Internal Promotions: 41 (8.5% of employees received a promotion this year)**
- **New Management-Level Positions Created:**
  - **RESIDENTIAL:** Administrative Assistant/Team Leads/Clinical Supervisors/Case Manager
  - **SIL:** Administrative Coordinator/Team Leads/Supervisors/Case Managers/Senior Case Manager/Day Program Supervisors/Senior Intake Manager/Clinician
  - Maintenance Coordinator
- **Average Turnover Rate: 2%**

## TRAINING

Over the past year we've added more trainers to our robust training department. This has resulted in an expanded training catalogue, more opportunity for learning and professional development, as well as an ability to be even more responsive to the needs of our service departments. When a new program opens or we begin services that require a specific skillset, the department is ready and able to execute the training plan.

The move into our new Headquarters at 565 Roseberry called for the creation of new policy and procedure and we continue to ensure our new space functions at an optimal level. We soon discovered that with the new space and the growing number of programs to maintain, we were in need of our own in-house Maintenance Coordinator. This position has made an impact agency-wide, for our office spaces but most importantly for our participants. Ongoing maintenance in our programs results in a positive environment for those we serve to thrive.

**309  
NEW  
HIRES**

**HUMAN RESOURCES  
+ ADMINISTRATION**



## PRACTICUM

Although the pandemic isn't completely behind us, practicum students have been a vital support to Turning Leaf over the past year, bringing brilliant ideas and driving innovation.

Turning Leaf's practicum program allows students to integrate theory into practice and improve their understanding of addiction, mental health, and a person-centered approach to fulfill learning objectives. Over the last few years, our practicum program has grown tremendously, and we've provided professional development training to students throughout their placements. Despite the numerous obstacles due to COVID-19 (i.e., schools shifting to virtual learning, etc.), we accepted **14 practicum students**, which is a **55% increase** from last year. More schools recognized the value of our practicum program for their students, resulting in a new partnership with the University of Regina Social Work. We continued to build our partnerships with the University of Manitoba, Robertson College, CDI, AOL, CMU, and Herzing. We are proud to share that **half of our practicum students accepted employment with us.**

We look forward to further strengthening our practicum program and paving the way for students to find success in their chosen paths.

**\$24,092  
IN WAGES  
SAVED  
THROUGH  
PRACTICUMS**

## VOLUNTEER

Though Turning Leaf events have been mostly paused due to COVID-19 and our volunteering opportunities reduced, we are grateful that we were still able to engage members of our Compassion Crew team of volunteers to provide support to the team. From administrative tasks to our employee opening night event at our new Roseberry headquarters to stepping into immediate action after tragedy struck.

In response to the Sherbrook Cluster fire, our Compassion Crew immediately stepped up by receiving, sorting and distributing the steady stream of donations that came in from the community during the days that followed. Without hesitation, our volunteers were there when we needed them most, offering their support so we could get our displaced participants settled back into a safe home as soon as possible. Their support helped ensure these vulnerable people who lost everything had what they needed to thrive in their new home, furniture to make it comfortable, clothing for their closets, and food for their pantry. It was a tremendous display of community coming together and we are endlessly filled with gratitude for the ways our volunteers continue to show up for us.

**HUMAN RESOURCES  
+ ADMINISTRATION**





## FUNDRAISING + PARTNERSHIPS

This year was a record-setting one for our fundraising program, bringing in a total of **\$151, 774.09** in revenue, nearly double over last year. We were successful in being awarded seven grants for a total of **\$17, 736.45**. These grants helped bring essential projects to fruition and fill important needs, from filling our Community Cupboard, to covering the cost of PPE to distribute food hampers, to purchasing a commercial fridge/freezer to store food donations, purchasing tech equipment for remote trainings, to purchasing AEDs for our Residential homes, to purchasing a Tipi for cultural training and practice. Thank you to the following Grantors for their support:

- The Winnipeg Foundation
- Digital Manitoba Initiative
- The Jewish Foundation of Manitoba
- Assiniboine Credit Union
- The United Way
- Harvest Manitoba
- RBC

Our annual fundraising campaign, **12 Days of Giving**, was our most successful to date, raising **\$26,000** in support of our Emergency Response Fund. That's a **45% increase** over last year! We're grateful to our generous donors for helping us surpass our goal and we're excited to see what we can achieve together this December.

After a fire destroyed one of our Cluster buildings on New Year's Eve, resulting in ten of our participants losing their homes and everything they owned, we turned to the community for help. Within minutes of sharing a link to our Sherbrook Fire Relief Fund on social media, donations started rolling in, and so did a steady stream of household essentials, furniture, clothing, and food. This incredible community rallied when we needed you most and raised **\$42,000** to ease the unexpected costs associated with helping ten participants get back on their feet.

Our sincerest gratitude goes out to all **653 donors** who made a gift this year, including donors who gave anonymously, monthly or by gift-in-kind. Thank you to our community partners and those who supported us through third party fundraisers. Your kindness helps us continue doing this work and positively impacting the lives of hundreds of vulnerable people.

Thank you Friends of Turning Leaf, we couldn't do this without you!

*\*For a full list of our 2021-2022 supporters, please visit the Donors + Partners page on our website.*

# FUNDRAISING + PARTNERSHIPS

**88%**  
INCREASE IN  
FUNDRAISING  
REVENUE  
THIS YEAR

## A YEAR'S OVERVIEW

# FINANCIAL HIGHLIGHTS

Greetings everyone,

The Finance department would like to extend a heartfelt thank you to our funders, donors, partners, and employees for your contributions to another successful year for Turning Leaf.

In 2021/2022, Turning Leaf provided support services to more than 450 participants, resulting in roughly \$22 million in revenue. That is a lot of hours in support of vulnerable and marginalized people in the community who depend on the services we provide here at Turning Leaf. That is a lot of transformation. A lot of healing. A lot of lives impacted.

People may wonder what the finance team of a non-profit agency does and I am proud to say that working on this team is more than accounts payable and receivable. It's more than numbers. At the heart of what we do here on the finance team is no different than any other department of Turning Leaf. We as the finance department are very proud to know that the work we do facilitates service delivery to those in the community who need support to stay safe and healthy.

We look forward to the year to come and continuing to provide support to the agency in ways that uphold our values of unconditional acceptance and empowering change.

Regards,  
Michelle Sun, Acting Controller





## A YEAR'S OVERVIEW

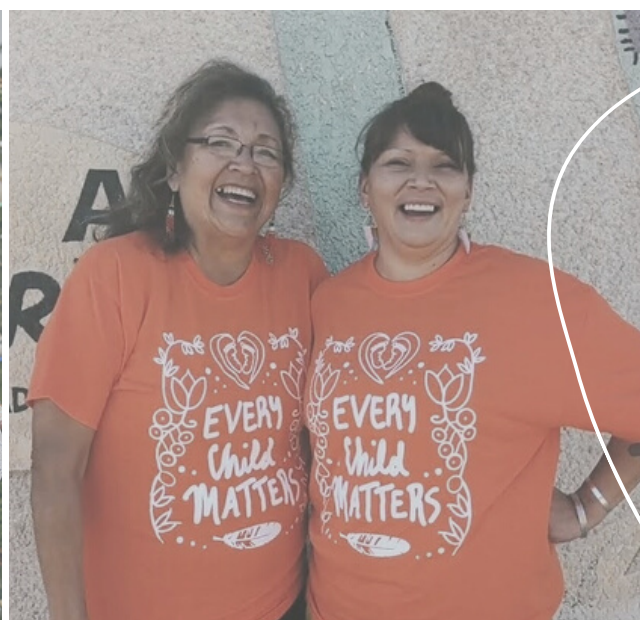
## FINANCIAL HIGHLIGHTS

## Turning Leaf Community Support Services Inc.

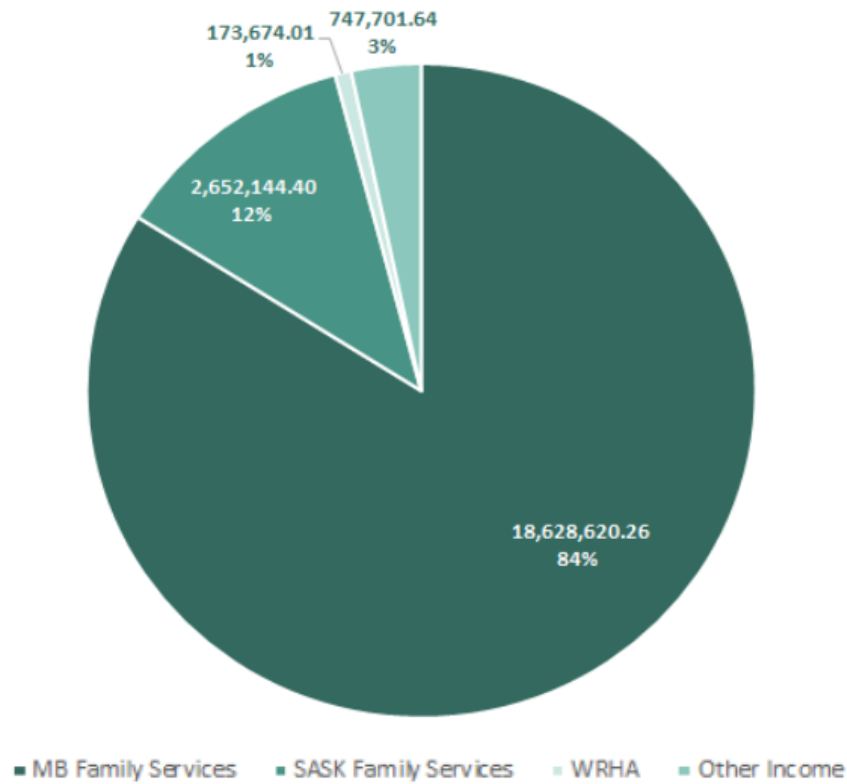
## STATEMENT OF FINANCIAL POSITION

As of March 31, 2022

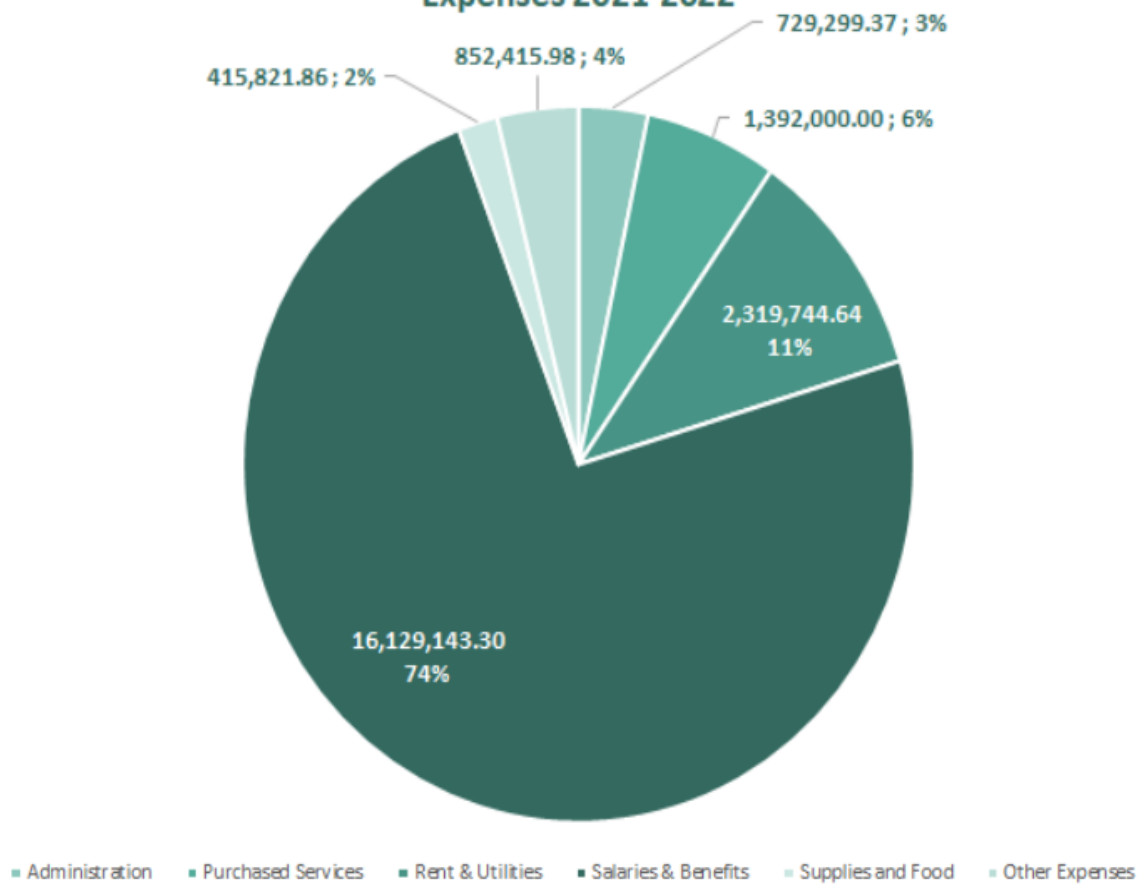
	2022	2021
<b>ASSETS</b>		
Current Assets		
Cash and Cash Equivalents	1,169,029	1,236,912
Accounts Receivable	1,191,067	1,114,622
Prepaid Expenses	138,138	63,736
Total Current Assets	2,498,235	2,415,270
Property, Plant and Equipment	7,156,837	4,495,220
<b>TOTAL ASSETS</b>	<b>9,655,072</b>	<b>6,910,490</b>
<b>LIABILITIES &amp; EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable and Accrued Liabilities	1,456,334	1,360,410
Deferred Income	350,986	328,316
Demand Loan Payable		40,017
Current Portion of Long-Term Debt	98,293	92,843
Long Term Liabilities	4,810,007	2,476,546
Total Liabilities	6,715,621	4,298,132
Total Equity	2,939,451	2,612,358
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>9,655,072</b>	<b>6,910,490</b>



## REVENUE 2021-2022



## Expenses 2021-2022





Work in progress



Home Sweet Home

**WE'RE HOME. BOOK A TOUR WITH US TODAY.**

VISIT OUR NEW FOREVER HOME FOR A TOUR AND LEARN HOW OUR 565 ROSEBERRY FACILITY IS TRANSFORMING THE WAY WE SUPPORT THE VULNERABLE IN OUR COMMUNITY.



## *In loving memory*

We honour those who left us this year and we will always keep a place in our hearts for them. We count ourselves very fortunate to have had the opportunity to walk alongside them on their journey and we bid them well on their next. We have planted a tree in memory of every friend lost.